



BENCHMARKING THE CONSTRUCTION INDUSTRY: AN ADAPTATION OF THE WORLD MANAGEMENT SURVEY METHODOLOGY

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INTRODUCTION

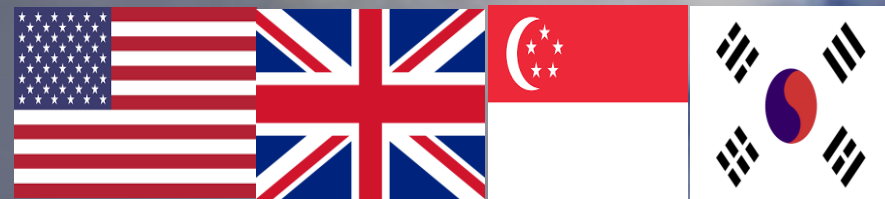


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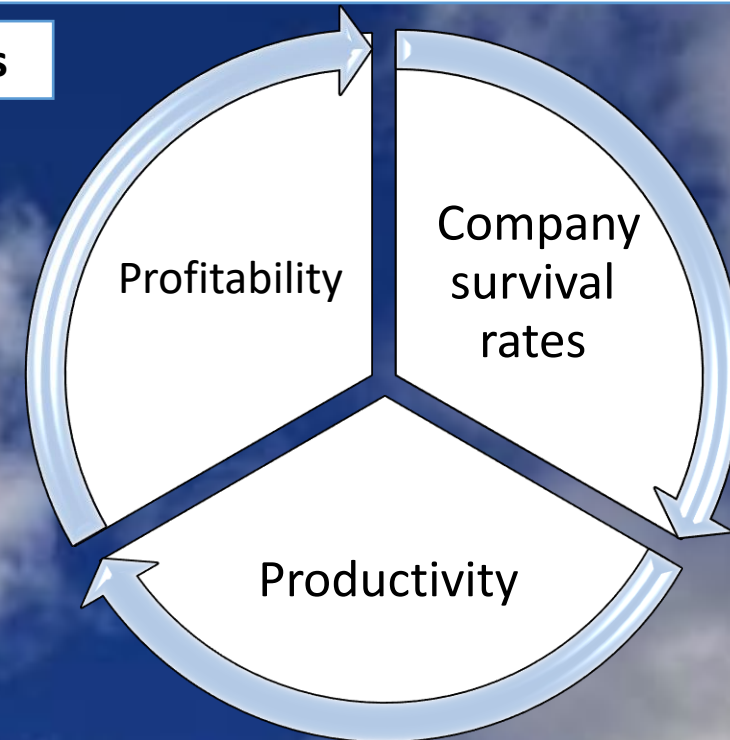
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¿What is Benchmarking?



¿Why is it important to measure performance?

Management practices



In the construction, best management practices can make companies increase their productivity up to 32% (Baladrón and Alarcón 2017)

INTRODUCTION



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Manufacturing, Retail,
Education, Health

(Bloom & Van Reenen, 2007)

4 groups of dimensions and 18
management practices

telephone interviews aimed at
company managers



Construction

(Construction Industry
Institute(CII), 2000)

165 questions with 11
best management
practices

They used surveys to
collect the data

Ramírez et al.(2004)

15 management
dimensions

used surveys for
work and office
personnel

Opitz et al.(2016)

Adapted the 15
management dimensions
of Ramírez et al. (2004)

used personal and
telephone
interviews

(Cha & Kim,
2018)

7 management
dimensions

collected project
data through
surveys and
bibliographic
compilations

OBJECTIVE



- ❖ The objective of this research was to develop a benchmarking exercise of minimum management practices in construction, using a website to obtain information from construction companies through an adaptation of the World Management Survey (WMS) methodology.

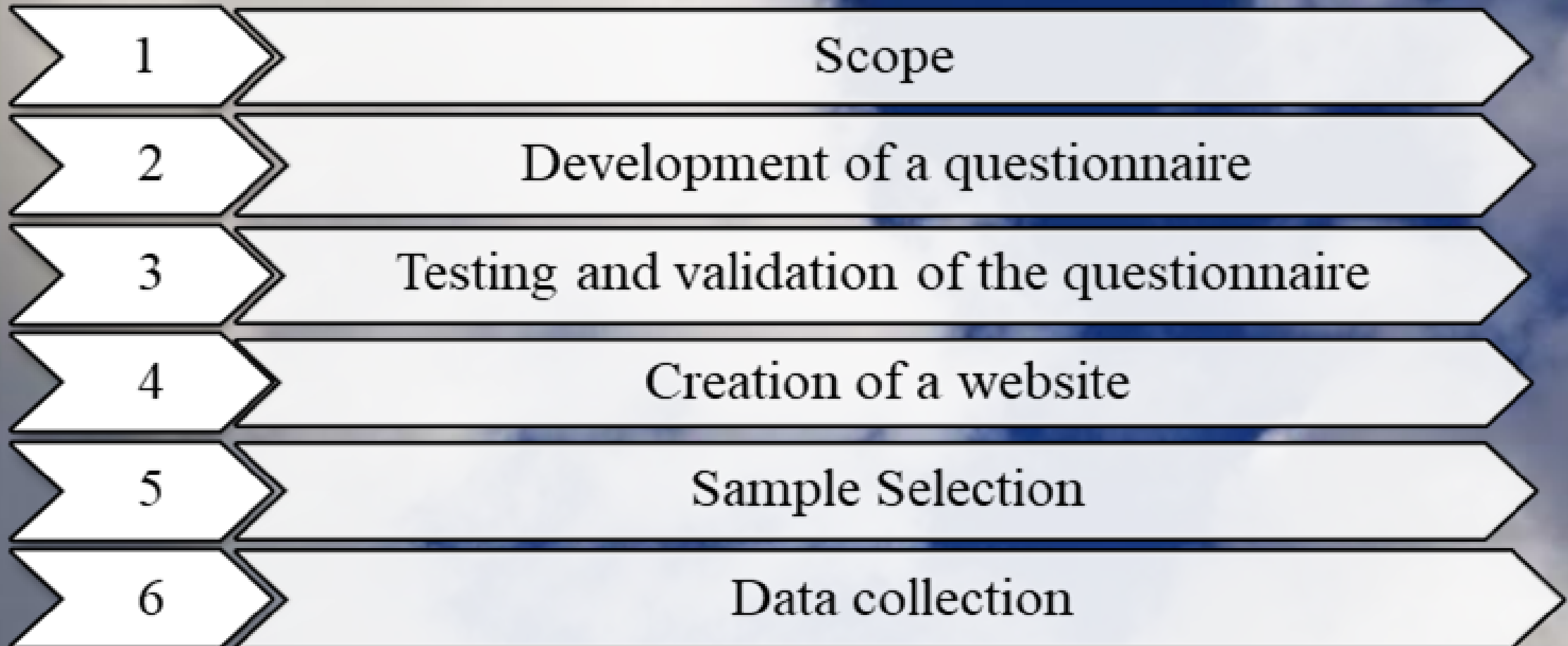
METHODOLOGY



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RESULTS



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The **7 dimensions** and the **34 lean management practices** defined in this study.

- Operations management
- Performance Monitoring
- Target Settings
- Talent management
- Occupational Health and Safety
- Leadership and Change Management
- Enterprise risk

A **website** was created to collect the data to carry out the Benchmarking exercise between construction companies



RESULTADOS DEL DESEMPEÑO DE SU EMPRESA

Dimensión	PREGUNTA	Puntuación	Puntaje de la dimensión	
			Oficio de Barras	Oficio de Radar
OPERACIONES	Introducción de técnicas modernas	3	4	0.8
	Planos para introducir técnicas modernas	3		
	Estandarización	3		
	Buen uso del talento humano	3		
MONITOREO	Documentación de procesos y mejores costosa	3	4.2	0.84
	Seguimiento del desempeño	3		
	Rotación del desempeño	3		
	Revisiones sobre el desempeño	3		
METAS	Ortodoxia de consecuencias	3	3.6	0.72
	Tiempo y Balance de Metas	3		
	Interrupción de metas	3		
	Hito temporal de las metas	3		
GESTIÓN DEL TALENTO	Rotación de las metas	3	4	0.8
	Claridad y congruencia de las metas	4		
	Construcción de una cultura de alto rendimiento a través de incentivos y evaluaciones	4		
	Remoción de personas de bajo desempeño, haciendo espacio para los talentos	4		
SALUD Y SEGURIDAD OCCUPACIONAL	Desarrollar el talento promoviendo al personal de buen desempeño	4	3	0.6
	Planificación del trabajo	3		
	Orientación y formación en SSO	2		
	Políticas y Objetivos	2		
LIDERAZGO Y GESTIÓN DEL CAMBIO	Organización	2	3	0.6
	Planificación	3		
	Implementación	4		
	Situación y Seguridad	4		
RIESGO EMPRESARIAL	Descongelamiento	3	4.2	0.84
	El liderazgo	4		
	Cambio	3		
	Re Congelamiento	2		
	Identificación	3		
	Análisis y evaluación	3		
	Respuesta	4		

GRÁFICO DE BARRAS

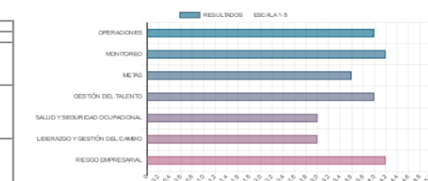
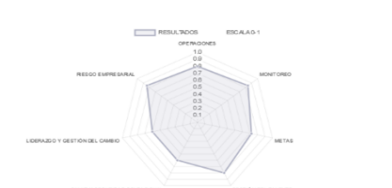


GRÁFICO DE RADAR



RESULTS



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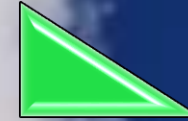
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A total of **58 surveys** were obtained

Leaving **41 viable companies**

13 micro companies, 18 small, 8 medium and 2 two large companies



The result of the Alpha de Cronbach coefficient was 0.91, which indicates that the internal consistency of the evaluation instrument is excellent

RESULTS



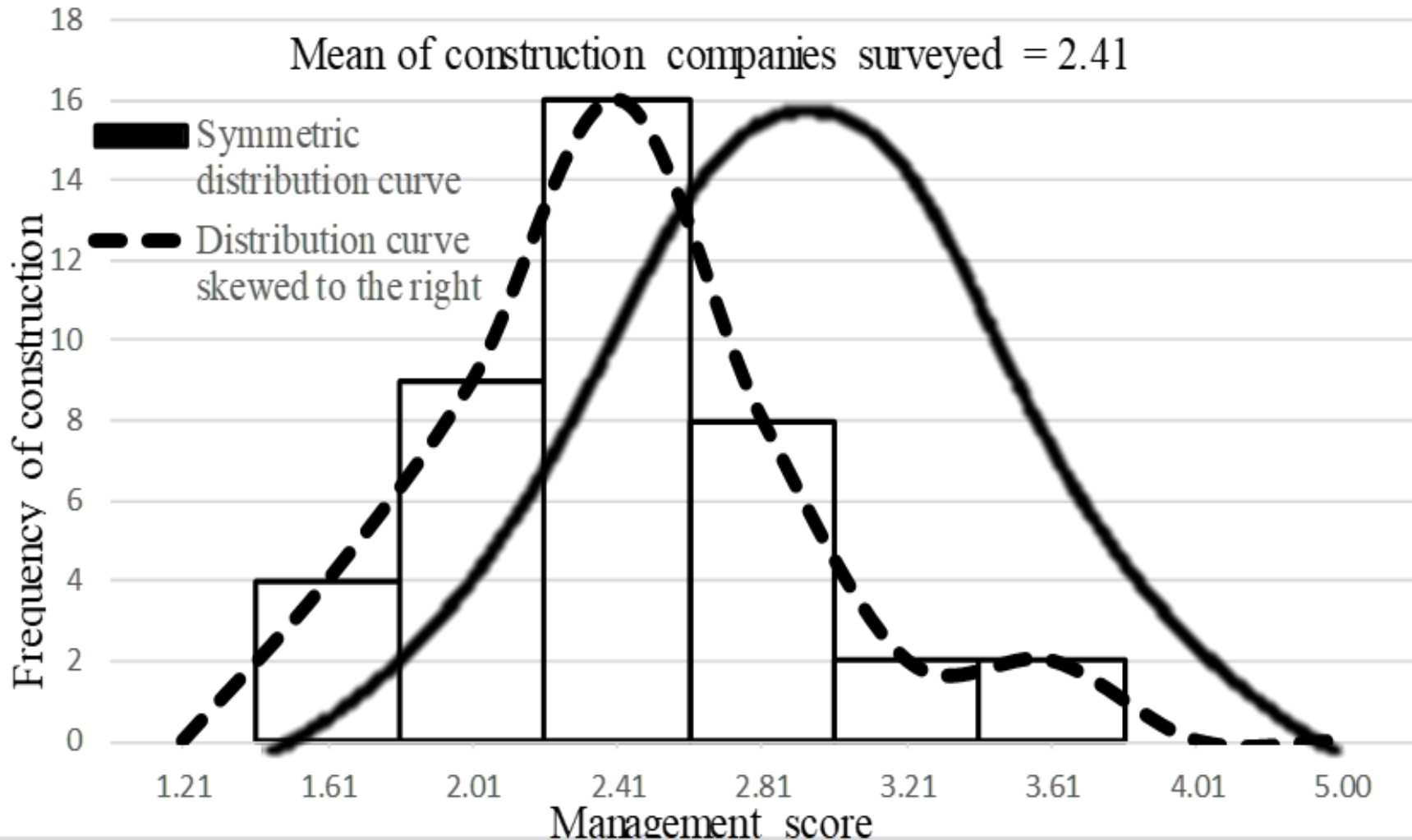
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Management of construction companies nationwide

Mean of construction companies surveyed = 2.41



National average	2.41
Mode	1.83
Median	2.40
Pearson's bias equations	[S1=1.09; S2=0.06]

RESULTS

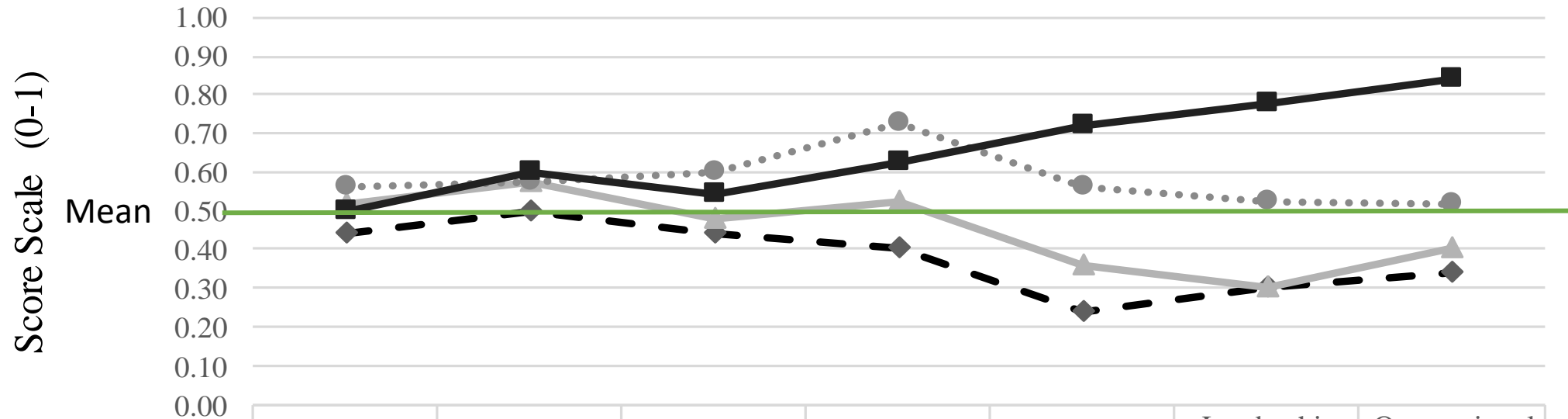


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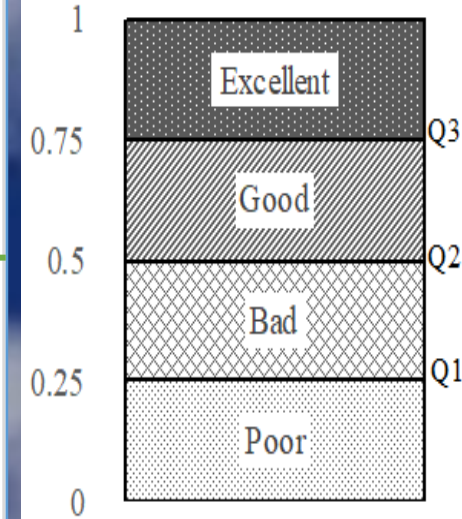
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The construction industry of Ecuador



	Target settings	Talent management	Performance monitoring	Operations management	Enterprise risk	Leadership and change management	Occupational Health and Safety
—◆— Micro	0.44	0.50	0.44	0.40	0.24	0.30	0.34
—▲— Small	0.52	0.58	0.48	0.53	0.36	0.30	0.40
··●·· Medium	0.56	0.58	0.60	0.73	0.56	0.53	0.51
—■— Large	0.50	0.60	0.54	0.63	0.72	0.78	0.84



$$\text{Dimension score} = \frac{\sum \text{question score}}{5 * \text{number of question by dimension}}$$

(1) Ramírez et al.(2004)

Conclusions



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- During this study, 7 dimensions and 34 management practices applied to the construction industry were defined. These were determined through a literature review and statistically validated with experts from different construction companies to be the minimum necessary to characterize construction management.
- By adapting the World Management Survey (WMS) methodology, it was possible to create a tool to develop an external benchmark. A website collected information from 41 companies, which were able to evaluate their management practices. These data allowed to measure differences and diagnose management practices in different size construction companies.
- The main contribution of this research is a questionnaire to evaluate the minimum common management practices for construction companies, with a Lean approach. The website containing the questionnaire is available for free through <http://www.benchmarkingempresasconstructoras.com/> the link:

THANK YOU

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